



Buzil is a highly proficient problem solver and reliable partner of choice for top-notch, efficient and professional cleaning across virtually all domains. With a wealth of experience that already lasts more than 100 years, Buzil develops, produces and distributes new cleaning and maintenance products on an ongoing basis, under the most stringent requirements. In addition to its German headquarter in Memmingen, we have an efficient global network of branches and sales offices.

As part of our continuing internationalisation, we are to fill the position of an

Responsable ventes et applications (h/f) France

Sales and Application Manager (m/f) France

Your responsibilities:

- Supporting distribution partners together with their sales in application of Buzil products; implementing Buzil services
- Gaining new end-customers, development & support to the existing ones
- Implementing activities, which are the part of business plans agreed with distribution partners & key customers
- Organising & leading seminars and trainings for end-customers and distribution partners in order to increase the knowledge about Buzil products
- Carrying out tests on the objects indicated by distributors, audits and the development of hygiene plans
- Implementing and monitoring the Buzil services
- Manage sales and promotion programs
- Active cooperation with other departments of the Buzil company regarding running projects
- Keeping deadlines by reporting to the Sales Director International
- Research & gaining information on the market
- Active support and implementing of the market strategy Buzil
- Other ad hoc tasks due to several projects.

Your Profile:

- Finished academic studies in the field of Chemical Technology, Food- and Biotechnology or Sanitary Technology or equivalent professional trainings on the job
- 3-5 years professional experience in sales and application technology with regard to professional cleaning products, applications or alike experiences
- In-depth knowledge of the English language, ideally also German, in writing, reading and conversation
- Commitment, responsibility & accountability, high degree of self-motivation, self-confidence, strong customer and service orientation
- Professional presentation skills, including with larger groups
- Distinct technical understanding
- Willingness to travel as a prerequisite for this position.

Your place of residence:

Regarding our sales strategy, you should reside in Paris or close proximity, North East France.

PERFECTLY CLEAN - FOR SURE



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What we have to offer:

Alongside the leeway to exercise your remit independently and give free rein to your ideas, as a family-run enterprise, we offer you a corporate culture that we live by, with fairness, respect, appreciation and open dialogue at its core. Performance-based remuneration is a given for us, as is a company vehicle and home office facilities. By virtue of a personnel policy that is aligning with the various phases of life, we support our employees' work-life balance and nurture open dialogue in both areas in the course of regular discussions with our employees.

Interested?

If so, please send your detailed application documents - in German or English - complete with your CV to:

BUZIL-WERK Wagner GmbH & Co. KG

E-mail applications: bewerbungen@buzil.de

BUZIL-WERK Wagner GmbH & Co. KG (LP), HR Department, Mrs Rossi

Fraunhoferstraße 17 . 87700 Memmingen, Germany

Find further information at our website: www.buzil.com